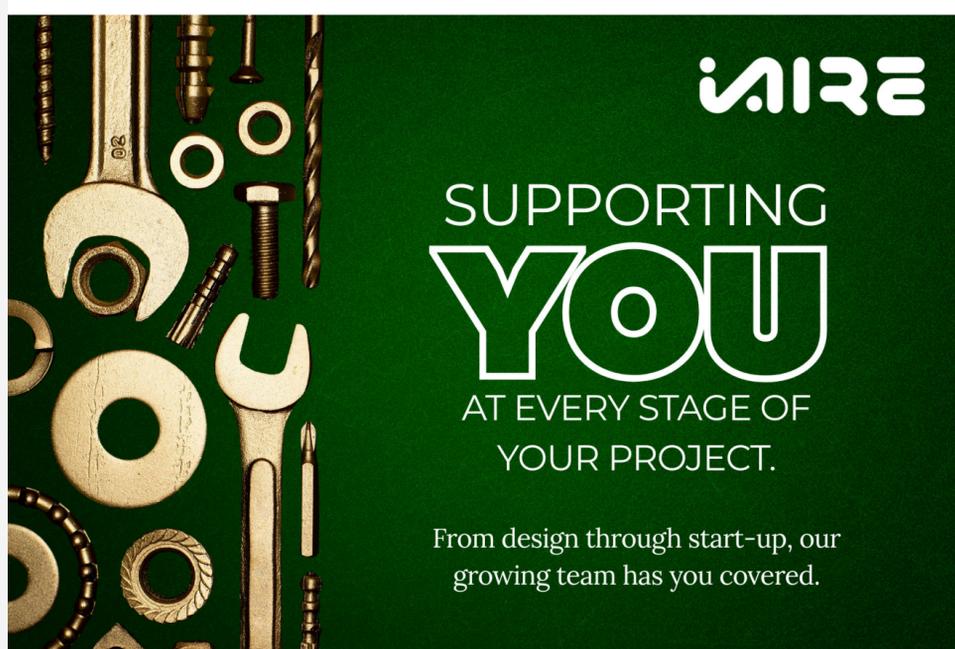


# iAIRE NEWSLETTER

 [www.myiaire.com](http://www.myiaire.com)

 1240 S. Hoagland Blvd.  
Kissimmee, FL 34741

**Stronger Engineering. Enhanced Start-Up  
Support. Higher Confidence.**



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March 5, 2026

Dear Valued Distributor Partner,

At iAIRE, growth is intentional. Every addition to our team is made with one purpose in mind: to better serve our distributor partners and the customers you support.

I'm pleased to announce an important team expansion that strengthens our engineering leadership:

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## **Engineering Leadership Expansion: Welcome Brian Trimble**

We are excited to announce that **Brian Trimble** has joined iAIRE as our new **Engineering Manager**.

Brian brings over two decades of mechanical design and engineering leadership experience across industrial equipment, aviation support systems, fabrication, and complex mechanical assemblies where he oversaw scheduling, design reviews, testing requirements, ERP integration, and cross-functional coordination between sales, customers, and manufacturing.

Bringing Brian on board significantly strengthens our engineering capacity and leadership structure. As iAIRE continues to grow, scaling our engineering leadership ensures we maintain the precision and responsiveness our distributors rely on.

For our distributor partners, this investment translates directly into:

- Faster turnaround on submittals and engineering reviews
- Improved customization capabilities for complex applications
- Greater confidence in manufacturability and production timelines
- Stronger technical support during project development
- Enhanced long-term product innovation

At iAIRE, we don't grow for the sake of growth — we grow to serve you better. Adding experienced engineering leadership reinforces our commitment to delivering high-performance HVAC solutions backed by strong technical infrastructure.

Please join us in welcoming Brian to the iAIRE team!

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## **New Offering: Second Start-Up Visit**

We understand that complex projects don't always go perfectly the first time. That's why we're introducing a new service commitment:

**If a start-up cannot be fully completed during the initial visit, iAIRE will return for a second start-up visit to ensure the unit is installed and operating properly.**

This allows:

- For both a start-up and a commissioning visit
- If start-up isn't ready, iAIRE will return and start the unit up on a second visit
- Contractors to feel fully supported
- End-users to receive the performance they expect

We stand behind our equipment — and now we're reinforcing that commitment with enhanced start-up support.

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## **What This Means for You**

iAIRE is growing with purpose.

Every team member we add is brought on for one reason:

**To better support our distributor partners.**

Better project support.  
Stronger leadership.  
Greater responsiveness.

When you specify iAIRE, you're not just specifying equipment — you're gaining access to a growing team committed to ensuring your projects succeed.

Thank you for your continued partnership. We're excited about what this growth means for 2026 and beyond.

Warm regards,



*Chuck Eno*

Executive Vice President 

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Let's Connect!