



iAIRE NEWSLETTER

www.myiaire.com

Dominate the V.A.V. space with iAIRE's new trueVAV Option!

March 28, 2025

Dear iAIRE Distributors,

We at iAIRE have been receiving many requests for a V.A.V. system that is much closer to the pricing of Carrier's former "LC" Series V.A.V. Packaged Rooftop Style unit. In order to facilitate this for you, **iAIRE is now offering our trueVAV system as an option applied to your unit at iAIRE's factory.**

This will help you to control your costs and compete more freely in the V.A.V. sector of the HVAC Industry as you can send to us any of your 25 ton and below products (packaged or split system), which you retain ownership of, and we will bill you only for the work that we do to transform them into a V.A.V. system. iAIRE will guarantee your standard Parts ONLY warranties.

Applying trueVAV as a modification to your units offers a savings to you since iAIRE does NOT have to source the base unit.



NOW AVAILABLE AS A MODIFICATION!

TrueVAV is an ideal solution for providing conditioned air to VAV boxes or other devices that rely on variable air flow to control their space. iAIRE's TrueVAV system can be deployed in a stand-alone application or utilized as part of a larger network of units through the BACnet or LON Communications platforms.

FEATURES:

- iAIRE controller to regulate supply air temperature
- Variable fan control
- Compressor capacity control
- Scroll compressors with internal line-break overload protection
- Liquid line filter-driers
- Standard 2" throwaway filter
- Provisions for thru-the-bottom power entry capability as standard (Packaged unit only)
- 1,000 hours salt spray protection
- ASHRAE 62 Standard non-corrosive composite condensate pan

OPTIONS:

- Ionization
- ultraGUARD
- ERVs
- OA Dampers (Pkgd. unit only)
- BACnet
- Double Wall
- SS Drain Pan
- SS Gas Heat Exchanger
- Dirty Filter Switch
- Service Outlet
- Split Unit Power
- Smoke Sensor
- Low Ambient Control
- OA Hood (Pkgd. unit only)
- 365-day Timer
- Phase Moniotiring
- Modulating Gas Heat or SCR
- High Static Fans

Specifications	
Power (1 & 3 phase)	208/230/460V
Capacity Range	3 - 150 tons
Cooling Stages	1 mod & up to 3 on/off
Heating Stages	Modulating

Reach out to us to learn more at sales@myiaire.com!

Thank You and Good Selling,



Chuck Eno

Executive Vice President **iAIRE**

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Let's Connect!

Troubleshooting, Manuals, and Start-Ups, Oh My!

At iAIRE, we understand that reliable technical support is key to ensuring smooth operations and customer satisfaction in the HVAC industry. Our dedicated Technical Support team is here to assist you with any product questions, troubleshooting, or operational guidance you may need throughout the life of your iAIRE system.

Available Monday-Friday from 9am-5pm, our team is always just a call away. Our Tech Support Admin, **Ronella**, will make sure your call gets answered and directed to someone who can help right away. Tech Service Supervisor, **Juan**, and Senior Field Technician, **Larry**, are stellar technicians who can help guide you through troubleshooting our products over the phone and provide you with any documentation you might need to get your system functioning properly. And, if you need a start-up performed on one of iAIRE's ultraDRY or trueVAV systems, you can arrange for one of our amazing field techs, **Jason** or **Leon**, to travel to any jobsite across the country to make sure your unit gets up and running to peak performance.

With in-depth knowledge of our products and years of experience, our Tech Support Team is committed to providing fast, accurate solutions to help you overcome any challenges you may face. From Installation & Operation Manuals to Contractor Training, our Tech Support team is here to support you, your customers, and their technicians to ensure our iAIRE systems are operating at optimal performance.

If you ever need assistance, don't hesitate to reach out to our Tech Support team at

407-480-5120 ext. 105.

We're here to support you every step of the way!

MEET THE **iAIRE** *Technical Support* **TEAM**



JUAN TOVAR

TECH SERVICE SUPERVISOR

With years of hands-on experience in technical support, Juan Tovar leads our technical service team with expertise and a commitment to excellence. He oversees day-to-day operations, ensuring that every technical issue is resolved efficiently and that our customers receive the highest level of service. His deep knowledge of iAIRE products, coupled with a passion for troubleshooting and problem-solving, makes him a trusted leader within the team.



LARRY BELL

SENIOR FIELD TECHNICIAN

With extensive experience in the HVAC industry, Larry Bell is a key member of iAIRE's field service team. He brings a wealth of technical expertise and a deep understanding of iAIRE's products to every project, ensuring the highest standards of service and quality are met. As a senior technician, Larry also plays a leadership role in mentoring newer technicians, sharing knowledge, and providing training to help elevate the team's skills.



JASON BUMGARNER

FIELD TECHNICIAN

With a strong background in HVAC systems and hands-on experience in the field, Jason Bumgarner brings practical expertise to the iAIRE team. He is responsible for the troubleshooting of iAIRE products, ensuring they operate at peak performance for our customers. His deep understanding of HVAC systems allows him to quickly diagnose and resolve issues in the field. Jason is honest, hardworking, and dedicated to providing excellent customer service, ensuring that our distributors and clients receive the highest level of technical support and satisfaction.



JESUS LEON

FIELD TECHNICIAN

Jesus Leon is a dedicated HVAC field technician with a deep-rooted passion for the trade, having grown up immersed in the industry. From a young age, he had the privilege of working alongside his father and uncle, both successful HVAC business owners in Central Florida. Their mentorship sparked his early interest, and after high school, Leon pursued formal training at South Dade Technical College in South Florida. Upon completing his education, he quickly found his place working in service with his family, honing his skills in a variety of areas. Leon is honored to be a part of the growing iAIRE family.



RONELLA PERSAUD

TECH SERVICE ADMINISTRATOR

As the backbone of our technical service operations, Ronella Persaud plays a pivotal role in ensuring smooth communication and workflow within the tech service team. With a keen eye for detail and exceptional problem solving and critical thinking skills, she manages service requests, schedules technician appointments, and supports the team with necessary documentation and resources. Ronella is dedicated to maintaining efficiency and ensuring that our customers receive prompt and effective service, providing seamless support to both the technical team and our distributors.