



844-348-9168



jfinkam@myiaire.com



2100 Consulate Drive, Suite 102 Orlando, FL 32837

This letter will provide the details on how the iAIRE SOLAR HVAC demonstration program will work for interested customers.

Purpose of the Program

The purpose of the Solar HVAC demonstration program will be to provide customers with a demonstration of how the system will work with their equipment, at their facility. iAIRE will provide (1) or (2) field installed Solar HVAC kits and installation of these kits to the customer. iAIRE will also provide a monitoring system for these demo units and (1) or (2) other units at the same facility without the solar HVAC. This data can be analyzed to show the reduction in energy consumption that occurs with the SOLAR HVAC product. This demonstration will last from 1 - 6 months based on what the customer would like to see. At the end of the trial, if the Solar HVAC units do not provide any energy savings, iAIRE will remove the Solar HVAC kits and monitoring equipment from the demonstration units and baseline units. The customer will not be charged anything for the demonstration.

If the Solar HVAC units do provide the energy savings to the units, the customer will pay for the price of the demonstration Solar HVAC kits and the kits will remain on the units. The customer will also have the choice to purchase the monitoring equipment or iAIRE will come and remove the monitoring equipment at the end of the demonstration.

The intent of this program is to allow a customer that might not be sure the savings from Solar HVAC are real to see this for themselves at their facilities and then utilize this to help craft a means to start implementation of Solar HVAC with all their HVAC equipment.

What is included?

- -iAIRE will provide (1) or (2) field installed SOLAR HVAC kits for the customers units
- -These units will also be outfitted with some control equipment that will monitor the operation of the units
- -iAIRE will also provide some monitoring equipment for the units at the same site to compare to the Solar HVAC units

Demonstration Time Frame

iAIRE will run the demonstration for the equipment anywhere from 1 – 6 months based on customer preference

How will we know if the demonstration is successful?

iAIRE will take the data collected from the both the Solar HVAC units and the baseline units and compare operation. iAIRE

will compare this with the expected energy utilization of the customers equipment based on the current equipment EER

ratings, climate and building conditions. iAIRE will provide a report to the customer detailing this information. If the Solar

HVAC units provide a energy consumption savings, then the demonstration will be a success. If no or minimal energy savings

are seen, then the demonstration will be a failure.

Cost of the demonstration

-If the units provide no energy savings, there is no cost to the customer.

-If the units provide an energy savings, the customer is responsible to pay for the Solar HVAC kits and installation at the end

of the demonstration. The customer will be provided this cost prior to the start of the demonstration

How can you get a demonstration?

If you would like to set up a demonstration, please reach out to iAIRE by any of the following means and request a

demonstration:

Via email at:

sales@myiaire.com

Via phone at:

844-348-9168

If someone has any questions or would like to discuss this further, please feel free to contract me at jfinkam@myiaire.com

or the phone number list above.

Sincerely,

Joseph E. Finkam, P.E., CEO